

Credential Adoption Information Form

1.	Credential Titl	e	Pre-Licensing Real Estate					
2.	Credential Type (check all that apply) enter text.			Associate Degree, Specify Click here to				
				Degree Opt	ion			
				☐ Diploma				
	 Froposed Implementation Date Fall 2013 Estimate number of students earning this credential over the next 5 years 							
i					<u>.</u>			
	Year	2014	2015	2016	2017	2018		
	Students Earning Credential	15	18	20	22	25		
·	How were thes	se estimates cal	culated?					
	Average enrollment in Real Estate classes has averaged over 100 every semester for the past 5 years with a high of about 150 and a low around 90. At least 30 students take the 2 courses needed for this certificate each semester. It would be possible for as many as 50 to 60 students to earn this certificate every year.							
5.	5. Will adoption of this credentials increase enrollment within the area/program? © Yes							
					Ø No			

If yes, provide estimates of enrollment increases over the next 5 years

Year	Click here to	Click here to	Click here to	Click here to	Click here to
	enter text.	enter text.	enter text.	enter text.	enter text.
Full Time	Click here to	Click here to	Click here to	Click here to Click here to	
	enter text.	enter text.	enter text.	enter text.	enter text.
Part Time	Click here to	Click here to	Click here to	Click here to	Click here to
	enter text.	enter text.	enter text.	enter text.	enter text.

How were these estimates calculated?

Click here to enter text.

If no, explain.

The courses required for this certificate are already offered every semester. A large percentage of students will take the classes needed to sit for the real estate licensure exam, but do not continue on to earn the AAS. This will give those students the opportunity to earn a certificate.

6. Will adoption of this credential increase personnel requirements?

No

If yes, provide estimates of changes to personnel requirements over the next 5 years

| Year | Click here to |
|---------------|---------------|---------------|---------------|---------------|---------------|
| | enter text. |
| Full Time | Click here to |
| Faculty | enter text. |
| Adjunct | Click here to |
| Faculty | enter text. |
| Support Staff | Click here to |
| | enter text. |

How were these estimates calculated?

Click here to enter text.

If no, explain how personnel requirements will be met.

The courses required for this certificate are already offered every semester. There will be no change in personnel needs. This will simply provide an opportunity for those students who do not continue on to earn the AAS to earn a certificate.

7.	Will adoption of this credential require additional classroom/laboratory space					
	facilities?	O Yes				
		No				
	If yes, provide estimates of changes to classroom/laboratory space requirements over the next 5 years	or facilities				

Year	Click	here to	Click	here to	Click	here to	Click l	here to	Click	here to
	enter	text.	enter	text.	enter	text.	enter	text.	enter	text.
	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring
Classrooms	Click	Click	Click	Click	Click	Click	Click	Click	Click	Click
Required	here	here	here	here	here	here	here	here	here	here
rioquiros	to	to	to	to	to	to	to	to	to	to
	enter	enter	enter	enter	enter	enter	enter	enter	enter	enter
	text.	text.	text.	text.	text.	text.	text.	text.	text.	text.
Laboratories	Click	Click	Click	Click	Click	Click	Click	Click	Click	Click
Required	here	here	here	here	here	here	here	here	here	here
rioquiros	to	to	to	to	to	to	to	to	to	to
	enter	enter	enter	enter	enter	enter	enter	enter	enter	enter
	text.	text.	text.	text.	text.	text.	text.	text.	text.	text.
Total Seats	Click	Click	Click	Click	Click	Click	Click	Click	Click	Click
Required	here	here	here	here	here	here	here	here	here	here
rtoquirea	to	to	to	to	to	to	to	to	to	to
	enter	enter	enter	enter	enter	enter	enter	enter	enter	enter
	text.	text.	text.	text.	text.	text.	text.	text.	text.	text.

		text.	text.	text.	text.	text.	text.	text.	text.
	Can the space	ce?	• Yes • No						
	If no, explain how space needs will be met?								
	Click here to e	enter tex	t.						
8.	Will adoption	of this	credenti	al result	in incre	eased ex	pense r	equirem	ents?
	© Yes								
No									
	If yes, estimate additional expense requirements for the next 5 years?								

| Year | Click here to |
|-----------------------|---------------|---------------|---------------|---------------|---------------|
| | enter text. |
| Faculty | Click here to |
| 3 | enter text. |
| Supplies/Materials | Click here to |
| 11 | enter text. |
| Travel | Click here to |
| | enter text. |
| Equipment/Furnishings | Click here to |
| | enter text. |
| Professional | Click here to |
| Development | enter text. |
| Accreditation Support | Click here to |
| | enter text. |
| TOTAL | Click here to |
| | enter text. |

Identify sources of financial support, including BCTC funds, advisory committee contributions, grants, and other external funders.

Click here to enter text.

If no, explain.

The courses required for this certificate are already offered every semester. There will be no impact on expenses. This will simply provide an opportunity for those students who do not continue on to earn the AAS to earn a certificate.

9. Describe the need for this program/credential. Include information on graduate demand on a local, state, and national level.

A large percentage of students will take the classes needed to sit for the real estate licensure exam, but do not continue on to earn the AAS. This will give those students the opportunity to earn a certificate.

10. Are there additional circumstances that justify adopting this program/credential, such as grants, government mandates, or industry requests?

Because such a large percentage of students only take the classes needed to sit for the real estate licensure exam and do not continue on to earn the AAS, there are not that many students who exit the real estate program with an AAS. This will give those students the opportunity to earn a certificate and show that there is a large number of students who benefit from the Real Estate program by preparing for the Real Estate Licensure exam.