Certificate Program Approval Process

I. Identification	on							
College:	BCTC		Date 1-10-2013					
President/CEO	O	Chief Academic Officer						
Signature	Signature							
Date Submitte	ed:	Date Received:						
Program Title	: Pre-Licensing Real Estate	CIP Code:	5202013239					
II. Curriculur	m Description: (Attach course sequ	ence, new course identificati	on and competencies)					
Required:	n 2 comparent (randen com se sequ	enee, nen eeurse wenngteen	en una comperencies)					
REA 100	Real Estate Principles I	3						
	irs from the following Technical		ct other courses as					
	the Business Administration Syst							
REA 120	Real Estate Marketing	3						
REA 200	Real Estate Principles II	3						
REA 225	Real Estate Finance	3						
REA 230	Real Estate Law	3						
	Total Credits	6						
These are all	existing courses that are regularly of	offered at BCTC.						
III. How was	need for this program determined?	•						
	are offered every year at BCTC. R		ered every semester.					
	need 6 credit hours in Real Estate							
-	This allows students who only want	_	-					
certificate.	, , , , , , , , , , , , ,							
IV. Collabora	tion with other institutions (if appli	cable):						
	e is already offered at 9 other colle							
	•							
V. Catalog De	escription: (Description of Program	as it will appear in the cata	log)					
Required:								
REA 100	Real Estate Principles I	3						
Choose 3 hou	rs from the following Technical	Courses. Students may sele	ct other courses as					
approved by	the Business Administration Sys	tems Program Coordinator	•					
REA 120	Real Estate Marketing	3						
REA 200	Real Estate Principles II	3						
REA 225	Real Estate Finance	3						
REA 230	Real Estate Law	3						
	Total Credits	6						
VI. Leads to 1	icensure or certification: Yes	X No						
If yes, specify	agency and level: Kentucky Rea	al Estate Commission						
VII Certificat	te Part of Existing Diploma or Deg	gree Program: Yes X	No 🗔					
	y program: Business Administra		110					
•	average yearly enrollment and com	•						
, project (.r						
	ons Requirements							
VIII. a. Asses	sment / Placement Level (Select fro	om chart) Level I L	evel II Level III					

A90 2012-2013

CERTIFICATE/DIPLOMA ASSESSMENT AND PROGRAM PLACEMENT									
	Reading		Mathematics (Pre-Algebra Domain)		English (Writing)				
	COMPASS	ASSET	COMPASS	ASSET	COMPASS	ASSET			
I	80	42	42	38	64	41			
II	74	39	34	35	49	39			
III	64	36	25	31	36	37			

III	64	36	25	31	36	37		
VIII b. Admission Requirements in addition to Assessment / Placement: Y No X If yes, specify requirements:								
IX. Additional resource If yes, specify source:	es required:	Yes	No X					
X. Projected Implement	ation Date:	Fall 2013	3		_			

A90 2012-2013