



## Real Estate Management Track (520201706)

### Credential (AAS)

Program Coordinator: Sandye Hackney

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Phone: 859-246-6266

Program Website: <https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx>

Student Name:

Student ID:

*Students need to be at KCTCS placement levels for all courses*

Pre-Admission Recommendation				
First Semester	Credits	Term	Grade	Prereqs/Notes
CIT 105 OR OST 105	3			Fulfills Digital Literacy Requirement
<b>Total Semester Credit Hours</b>	<b>3</b>			

First Semester	Credits	Term	Grade	Prereqs/Notes
ENG 101- Writing I	3			
REA 100 – Real Estate Principles I	3			
BAS 160 – Introduction to Business Management	3			Also would accept MGT 160
COM 181 OR COM252	3			
Heritage/Humanities Course	3			
<b>Total Semester Credit Hours</b>	<b>15</b>			

Second Semester	Credits	Term	Grade	Prereqs/Notes
ENG 102 – Writing II	3			
REA 121 – Appraising	3			
Program Approved Course – #1 of 2 (see list below)	3			
MGT 283 – Principles of Management	3			Also would accept BAS 283
CIT 130 OR OST 240	3			
<b>Total Semester Credit Hours</b>	<b>15</b>			

Third Semester	Credits	Term	Grade	Prereqs/Notes
ACC 201 – Financial Accounting (recommended)	3			Also would accept (ACT 101 AND ACT 102)
BAS 267 – Introduction to Business Law	3			Also would accept MGT 267
MKT 282 Principles of Marketing	3			Also would accept BAS 282
MAT 105 OR MAT 110 OR MAT 150 OR Higher QR	3			
Natural Science	3			
<b>Total Semester Credit Hours</b>	<b>15</b>			

Fourth Semester	Credits	Term	Grade	Prereqs/Notes
ACC 202 – Managerial Accounting	3			
REA 225 – Real Estate Finance	3			
REA 230 – Real Estate Law	3			
Program Approved Course – #2 of 2 (see list below)	3			
ECO 201 OR ECO 202 or ECO 101	3			Fulfills Social/Behavioral requirement
BAS 250 – Business Employability Seminar	1			
<b>Total Semester Credit Hours</b>	<b>16</b>			
<b>Total Credential Hours</b>	<b>64</b>			

*Note: 25% of Total Program Credit Hours must be earned at Bluegrass Community and Technical College.*

Advisor Name:

Advisor Signature: \_\_\_\_\_

Student Name:

Student Signature: \_\_\_\_\_

**Approved Electives (if applicable)**

6 credit hours (not duplicated from the core) from the following approved courses or approved by the Real Estate Coordinator:

REA 120	Real Estate Marketing (3)
REA 122	Construction and Blueprints (3)
REA 200	Real Estate Principles II (3)
REA 201	Property Management (3)
REA 202	Real Estate Investments I (3)
REA 203	Commercial and Industrial Property (3)
REA 204	Land Planning and Development (3)
REA 205	Farm Brokerage
REA 212	Real Estate Investments II (3)
REA 220	Real Estate Brokerage Management (3)
COE 199	Cooperative Education: (Business Administration Systems (1- 4) OR
BAS 280	Business Internship (1 – 4)