



**Business Administration Systems – Real Estate Residential  
Certificate**

**EFFECTIVE FALL 2019**

Program Coordinator: Sandye Hackney

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Program Website: <https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx>

Student Name:

Student ID:

*Students must meet college readiness benchmarks as identified by the Council on Postsecondary Education or remedy the identified skill deficiencies.*

First Semester	Credit Hours	Term	Grade	Prerequisites	Notes
REA 100 Real Estate Principles I	3				
REA 120 Real Estate Marketing	3				
Real Estate Residential Technical course	3				See list below.
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<b>Total Semester Credit Hours</b>	<b>6</b>				
<b>Total Certificate Credit Hours</b>	<b>6</b>				

- Graduation Requirements:
- 25% or more of Total Certificate Credit Hours must be earned at BCTC
  - Grade of C or higher in each course required for the certificate

Advisor Name \_\_\_\_\_ Advisor Contact \_\_\_\_\_

Additional Information
REA 100 Real Estate Principles I and either REA 120 Real Estate Marketing or REA 230 Real Estate Law may be taken concurrently. These two classes fulfill Kentucky's education requirements of 6 college credit hours in real estate classes to be eligible to sit for the Kentucky Real Estate Sales Associates License.

Real Estate Pre-Licensing Courses			
(Courses on the list below or other courses approved by the Real Estate Coordinator)			
Course	Cr. Hrs.	Prerequisites	Notes
REA 121 Appraising	3		
REA 122 Construction and Blueprints	3		
REA 200 Real Estate Principles II	3	REA 100	
REA 201 Property Management	3	REA 100	
REA 225 Real Estate Finance	3		
REA 230 Real Estate Law	3		